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THE TIMES OF REAL ESTATE

Building The Foundation For Real Excellence

Experts came together to applaud those making a mark in Kolkata's realty sector at CREDAI Bengal Realty Awards in association with TOI



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he real estate scenario in Kolkata is a reflection of its essence-rooted in heritage, but embracing change with open arms. As urbanisation accelerates and new projects emerge, the real estate market in Kolkata remains a safe bet. Riding high on this sentiment, the CREDAI Bengal Realty Awards in association with TOI



deliberations saw over 100 projects vying for top honours across 29 nomination categories. The awards aim to celebrate excellence in real





Luxury Housing Project Ultra-Luxury Housing

- Project Villa Project . **Commercial Project**
- **Township Project**
- Excellence in On-site **Experience** Centre Excellence in New Launch Marketing Campaign
- Brochure Marketing **CSR** Initiative

estate while spot-Taj Bengal on lighting the transfor-Friday where mation of Kolkata's an esteemed urban landscape. Parjury panel ticipants presented deliberated before a six-member jury comprising industry stalwarts

the movers like award-winning architect and shakers of Prem Nath: civil engineering Kolkata's real expert and professor Deepankar Choudhury; sustainability advo-Rigorous cate Vineeta Singhania Sharma; asset and wealth management

expert Sunil Rohokale; real estate services consultant Arvind Nandan and housing finance expert Sanjaya Gupta. Each project was meticulously

determining the winners. Nath, impressed by the high-quality submissions, remarked, "Kolkata is known as the City of Joy, and it's heartening to see that joy reflected in these projects." For Gupta, the variety of sub-

missions was noteworthy. "The dimensions of what makes a project successful are evolving. These awards should inspire developers across the country," he said. The focus on sustainability was a common thread. "Real estate has historically been a polluting industry, but sustainability is now a priority,

in fact essential," said Vineeta. Choudhury highlighted the need for stronger structural regulations. "As a High-Rise Committee member in Mumbai, I've seen how essential rules are

for buildings over 120 meters. Kolkata must adopt similar practices. especially given its RECOGNITION

REWARDS

seismic zone challenges," he said. Despite challenges, the

city's real estate sector is turning heads. "Kolkata's projects can now compete on a national level," said Nandan. The day concluded with optimism for Kolkata's real estate future. "Kolkata has undergone significant change," said Rohokale. "With high-quality presentations and IGBC-certified projects, the city is poised for greater private equity and housing finance investments", he signed off on a genial note.



With expanding infrastructure, robust government support, and evolving buyer choices, the Kolkata real estate landscape is poised to flourish

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olkata's real estate market continues its journey of steady growth and resilience against the backdrop of the Reserve Bank of India's (RBI) announcement of its fifth bi-monthly monetary policy for FY25. The decision to keep the repo rate unchanged at 6.5% brings stability to borrowing costs, but also signals a pause on hopes for lower EMIs. Despite this, Kolkata's market remains affordable and vibrant.

OLD FAVOURITES STAND

Industry reports say prime areas like Salt Lake have seen property prices increase by 36 per cent, climbing to 8,700 per sq ft. Rajarhat's evolution into a commercial and residential hub has been accelerated by HIDCO's ongoing land auctions and projects. "Rajarhat and New Town are witnessing a surge in premium housing



demand. The government's proactive land policies and infrastructure push are a huge advantage for developers," adds Unnath Kyal, director, Vinayak Group.

AFFORDABLE LUXURY

Kolkata's real estate market stands apart for its stability, driven by end-users rather than speculative investors. The post-Covid period has marked a significant shift, with property prices

rising by 50-60% across segments. Yet, Kolkata remains far more affordable than cities like Mumbai, Bengaluru, and Delhi.

"Here, the demand is strong across all segments-budget housing to ultra-luxury. There's a lot of opportunity in luxury housing, but Kolkata still needs high-quality projects to meet the growing aspirations," notes Suhel Saraf, director, Sugam Group. Kolkata's affordability is further

CONSUMER CONNECT INITIATIVE

supported by impressive income growth. Annual household incomes have surged 153% since 2011, nearly four times the rise in property prices.

According to a report by Anarock, two areas — Joka in the south and Madhyamgram in the north — have emerged as the city's real estate hotspots

GOVERNMENT POLICIES

Pro-developer policies and improved ease of doing business have contributed significantly to Kolkata's real estate growth. Online clearances for building permits, occupancy certificates, and environment approvals have made project execution faster. "The state government's initiatives like single-window clearances and the Leasehold to Freehold Land Conversion policy are game-changers," says Sidharth Pansari, director, Primarc. "Processes like fire safety approvals are now seamless," he adds.

Unlike other metropolitan markets. Kolkata has remained resilient during national slowdowns. "Kolkata's real estate market is a safe bet for investors," asserts Kumar Satyaki, director, Eden Realty Group. "The city's growth is steady, and we're primed for a real boost in the coming years," he finishes.



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